

Joint Industry Outreach Seminar
On Strategic Trade Management
in Singapore

CISTEC

CISTEC's Roles and Activities

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CISTEC

(Center for Information on Security Trade Control)

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 - (4) Export Control Experts Introduction
 - (5) International Cooperation/exchange

1. About CISTEC

CISTEC : Center for Information on Security Trade Control

- The “ONLY” Non-Profit, Non-Governmental Org. specializing SECURITY EXPORT CONTROL in Japan
- Founded in 1989
 - After Lessons from “Toshiba Machinery Case” (1987)
 - With basic fund mainly from the Industry

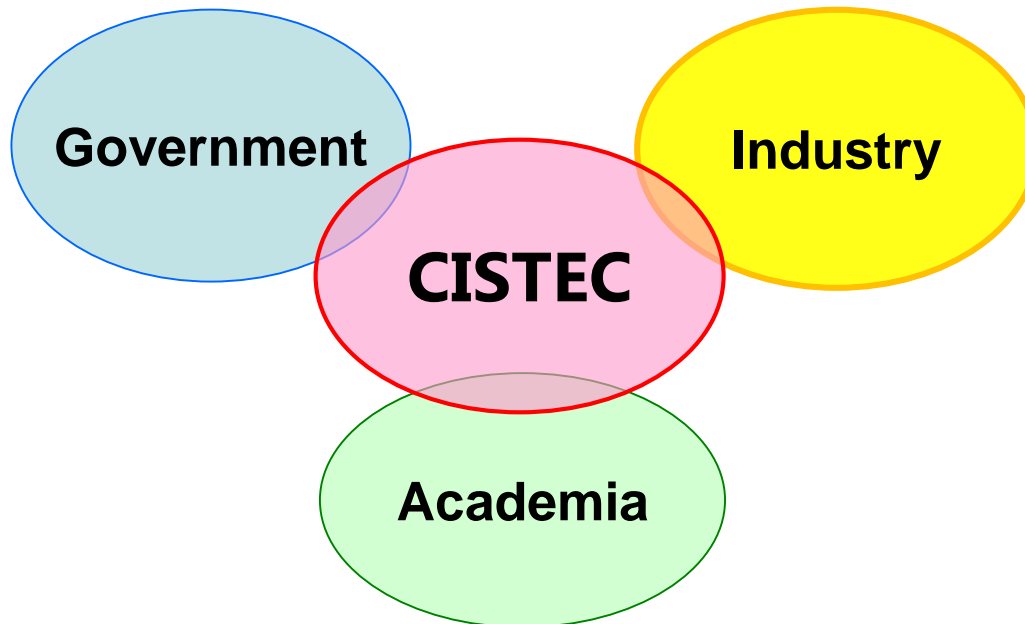
⇒ **SELF-HELP organization of Industry**

located in center of Tokyo, “Toranomom” →



Mission : “Contribution to the World Peace and Security”

- Pursuing Rationality and Effectiveness
- Serving as a **LINKAGE CHANNEL** among Government, Industry and Academia for “SECURITY EXPORT CONTROL”

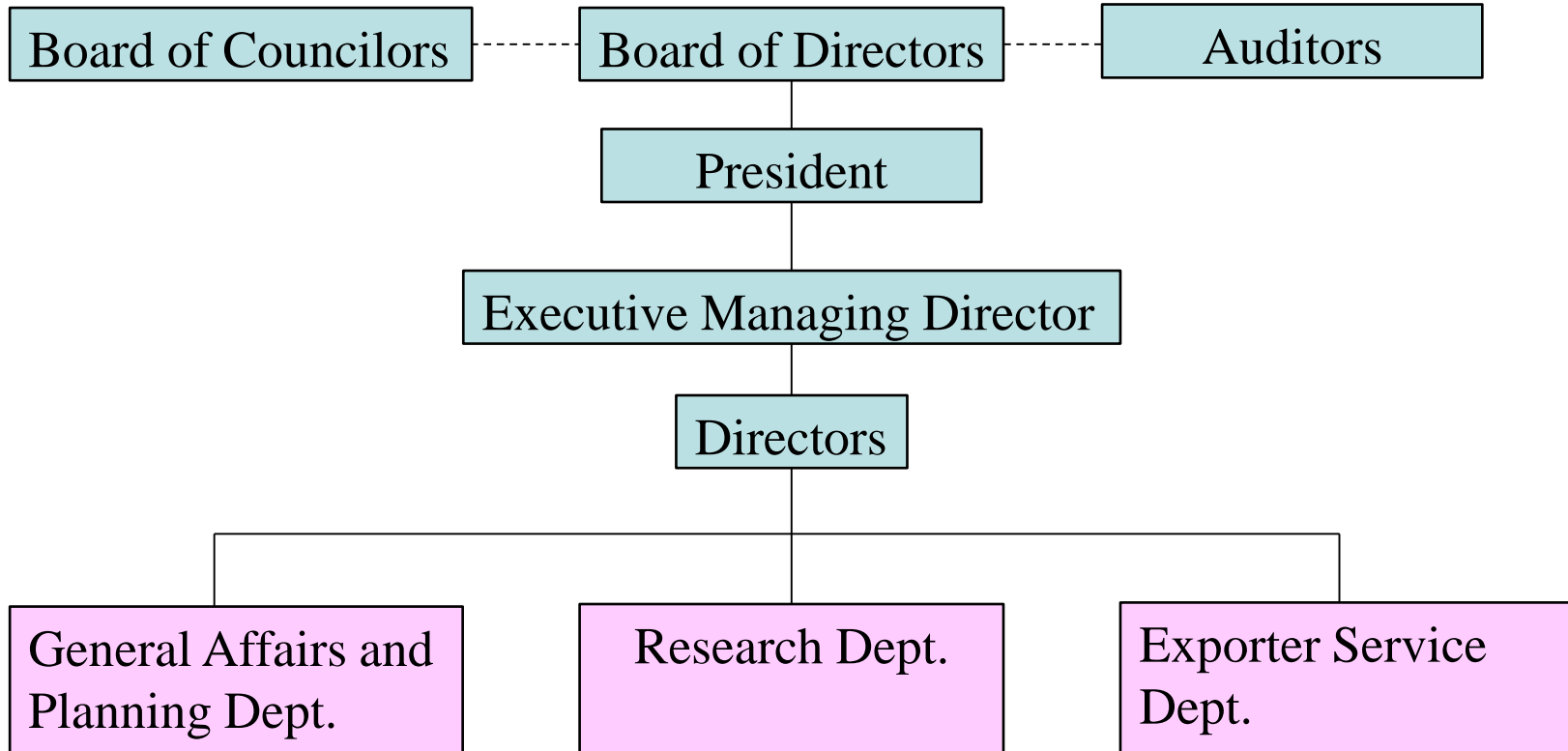


Staff and Operation

- Staff : Approx. 45 persons
 - former government officials
 - former industry personnel
 - personnel seconded from industry
 - proper staff (career staff)
- Annual Budget : Approx. 6 Million US Dollars
 - Membership Fee from Associated Members : Approx. 40%
 - Revenues from Own Services
(Publication, Database, Seminar, etc.) : Approx. 60%



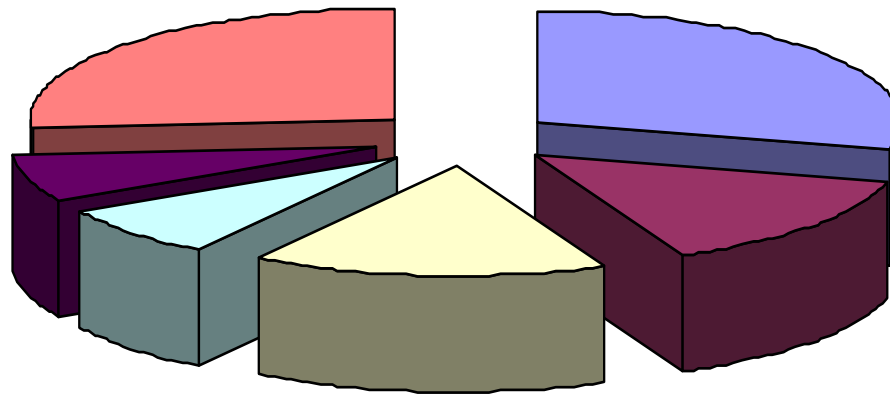
CISTEC Organization



Associated Members : 447 Companies

(as of July 2017)

- Most of Japanese Major Exporting Companies



Electric Appliances	Machinery	Wholesale Trade
Information & Communication	Precision Instruments	Others

NOTE : The Sectors are as Specified by the Securities Identification Code Committee (SICC), and the Sectors in “Others” include Transportation Equipment, Chemicals, Services, Glass & Ceramics etc.

2. CISTEC's Roles and Utilities <for Industries>

2. CISTEC's Roles and Utilities <for Industries>

- (1) Ensuring the opportunity for exchange of opinions and negotiations with export control authorities (e.g. public comments to METI, US BIS of DOC, etc.)
 - ← by Export Control Research Committee activities, CISTEC's delegation/mission to foreign countries, etc.
- (2) Enabling frank information exchange/sharing and among companies of different industries
 - ← by Export Control Research Committee activities
- (3) Enabling sharing the latest information and best practices of export control
 - ← by Export Control Research Committee activities

2. CISTEC's Roles and Utilities <for Industries>

- (4) Enabling collection of the information which is difficult for a company to gather by itself
 - ← by Export Control Research Committee activities, seminars, guidance books, online database services, CISTEC's delegation/mission to foreign countries, etc.

- (5) Enabling outsourcing to CISTEC on self control activities
 - ← by CISTEC's consultation services, seminars, guidance books, online database services, etc.

- (6) A third-party certification functions
 - ← by export control classification services, audit services, etc.

2. CISTEC's Roles and Utilities <for Industries>

- (7) Functions of certification of practical capabilities of export control personnel
 - ← by Certification Examination Program

- (8) Intermediation services on introduction of export control experts
 - ← by registration of the suitable candidates
 - introduction of the candidates to various companies, universities, government related organizations, etc.

3. CISTEC's Roles and Utilities <for Government>

3. CISTEC's Roles and Utilities <for Government>

- (1) Roles as the cross-industry liaison for collecting opinion, forming consensus and letting METI understand these
← by Export Control Research Committee activities,
- (2) Roles of enhancing the level of self-control of exporting companies, which is one of METI's aims
← by Export Control Research Committee activities, model ICP, etc.
- (3) Roles of supporting exporters' sufficient understanding of the rules and regulations by "translating" the complexity
← by seminars, guidance books, on-line database services, etc.

3. CISTEC's Roles and Utilities <for Government>

- (4) Roles of accumulating a high degree of professional expertise, networking it and cooperating with METI's various activities by providing it
 - ← by Export Control Research Committee activities, Explanation in response to METI's questions
- (5) Roles of supporting METI's outreach activities
 - ← by providing full supports to METI's outreach seminars, such as dispatching suitable lecturers
- (6) Roles of providing services to Japan's government
 - ← by dispatching lecturers to Japan's government's various internal training course, and providing website database services, etc.

4. CISTEC's Major Activities

- (1) Holding Export Control Research Committees
- (2) Services for Industries etc.
- (3) University Membership Program
- (4) Export Control Experts Introduction
- (5) International Cooperation

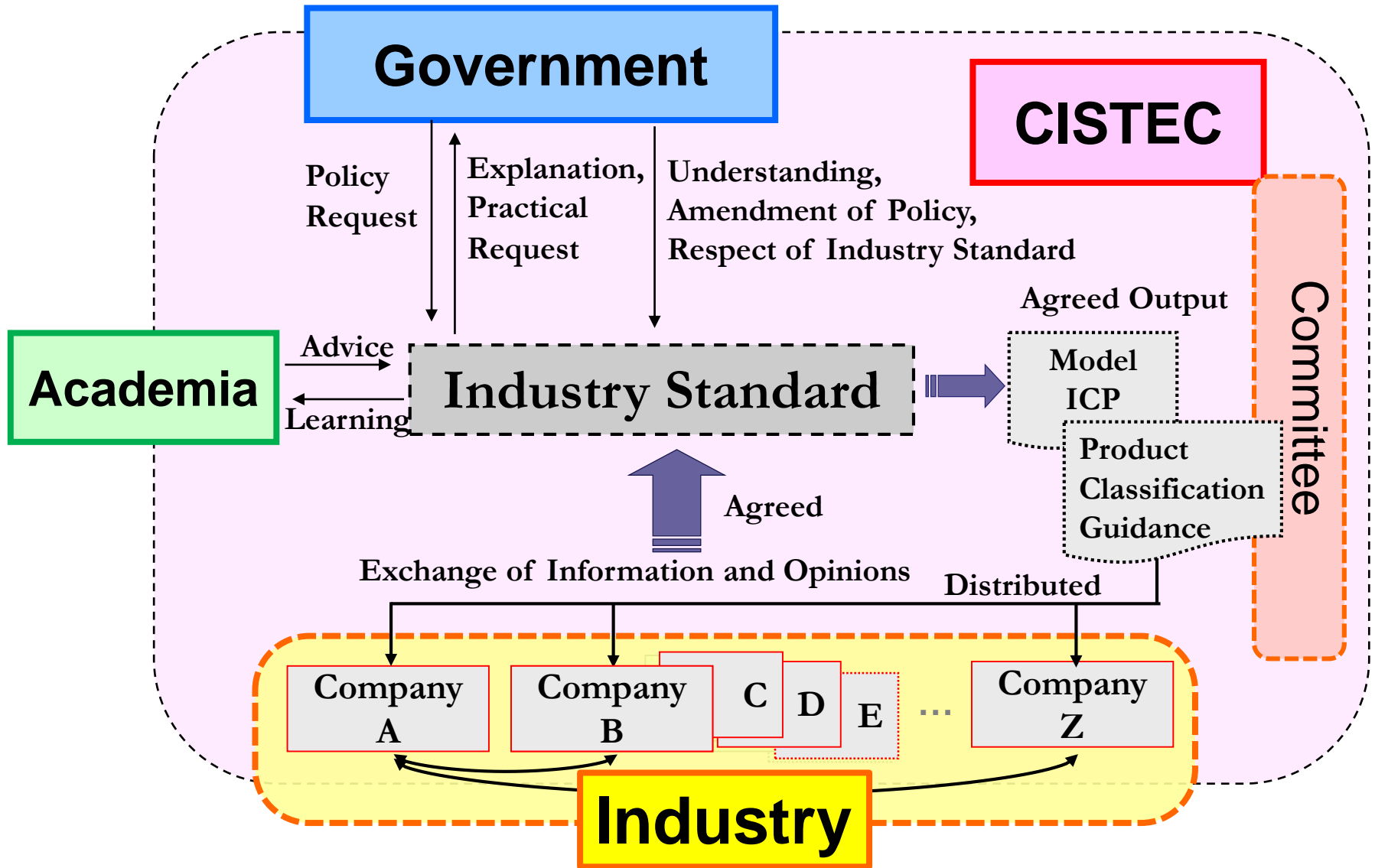
(1) Holding Export Control Research Committees

- ① CISTEC's Committees Organization
- ② Image of CISTEC's Functions
- ③ Fruits from the Activities

① CISTEC's Committees Organization



② Image of CISTEC's Functions

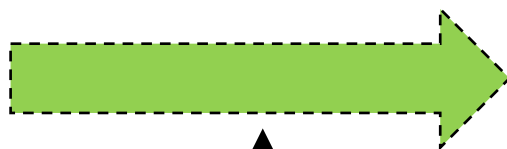


③ Fruits from Activities of Committee

Committee Members from Industries



- Discussions on the Topics
- Expert Advices
- Research & Analysis



Advise, Opinion

METI

- Mutual Understanding within Industry, between Government & Industry
- Recommendation to the Government
- Various Publications



(2) Services for Industry

- ① Seminars and Trainings
- ② CISTEC Certification Exam. Program
- ③ Providing Information through Online
- ④ Publication
- ⑤ Consultation Service
- ⑥ Classification Assistance Service
- ⑦ Audit/Internal System Assistance Service

① Seminars and Trainings in 2016

- Holding Seminars (29 times)
 - Basic Course (Procedures, License, Classification)
 - Management Course
 - Theme-Oriented Courses
 - (US Re-Export Controls, EU Export Controls,
 - Export Controls for Overseas Subsidiaries/Affiliates)
 - Specific Sector Course
 - (Machine tool, Electronics etc.)
- Dispatching Instructors
 - In-House Training (85 times)



② CISTEC Certification Exam. Program “Security Trade Control (STC)”

- **STC-Associate** : 28,621 holders (3 times a year since 2004)
- **STC-Advanced** : 1,024 holders (twice a year since 2015)
- **STC-Semi-Legal Expert** : 167 holders (once a year since 2013)
- **STC-Legal Expert** : 358 holders (once a year since 2008)
- **STC-Expert** : 382 holders (once a year since 2005)



NOTE :

- The “ONLY” Certification of Knowledge and Skills on STC
- “Good Motivation” to Generate Passion and Purpose for Qualification and Awareness both Inside and Outside of Company
(Substantial Advantage for promotion, change of job, etc.)

③ Information Service by Web Site

The screenshot displays the CISTEC website interface. At the top, there is a search bar and navigation links for 'サイト内検索', '検索', and 'エリア指定検索'. Below this, the main navigation menu includes 'TOP', '輸出管理基本情報', '書籍・出版物', '一般サービス', '実務能力認定試験', and 'CISTECのご紹介'. The left sidebar contains categories like '一般サービス', '書籍・出版物', '輸出管理基本情報', 'CISTECジャーナル', '総合データベース', '公表リスト', 'リンク集', '補助事業', and '調査報告書'. The main content area is divided into several sections: 'TOPICS' with news items, 'Webセミナーのご案内', '新刊書籍・DVD等のご案内', '電子書籍のご案内', and 'What's New' with a table of recent updates. The 'What's New' table lists dates, titles, and categories.

17/07/03	DEL等審査情報更新	CHASER
17/07/03	輸出管理品目ガイダンス<材料加工>(第16版)の訂正	書籍・出版物
17/06/30	中国産業動向(軍民融合行動)「陽曲」レポート No. 32 更新	賛助会員
17/06/29	<先導材料関連><カナダ版> 2017年3月版	ガイダンス
17/06/23	第24回研究会事前のご案内 / 自由論議セッション 発表募集	日本安全保障貿易学会
17/06/22	半導体輸出管理規制動向「マンスリーレポート」の訂正	賛助会員
17/06/15	中国産業動向(軍民融合行動)「陽曲」レポート No. 32 更新	賛助会員
17/06/13	<材料加工><航空宇宙関連> 2017年3月版	ガイダンス
17/06/09	「11月アップデート」<先導材料関連> (平成28年(2017年)11月の訂正)	書籍・出版物
17/06/09	「11月アップデート」<先導材料関連>のデータ変更	該非判定
17/06/01	中国産業動向(軍民融合行動)「陽曲」レポート No. 37 更新	賛助会員
17/05/30	半導体輸出管理規制動向「マンスリーレポート」の更新	賛助会員
17/05/29	「項目別対比表 2017」の訂正	書籍・出版物
17/05/29	「項目別対比表 2017」データ訂正	該非判定
17/05/25	政省令改正概要早見書の改正	賛助会員
17/05/24	外国為替及び外国貿易法の一部を改正する法律の公布・外国ユーザーリストの改正等について	輸出管理基本情報
17/05/24	政省令改正コーナー	輸出管理基本情報
17/05/24	Essence News	賛助会員
17/05/24	CISTEC 経営情報更新	CHASER

— Portal Site Service

- Web Seminar
- e-Learning
- FAQ Corner
- Online Store
- Community Site for Members
- ...and more

— Database Service (Fee-Based)

- Consolidated Parties List of Reference Information, which is necessary for catch-all control check
- Parameter Sheet for Commodity Classification
- Japanese Export Control Law and Regulation

④ Publication Service

- CISTEC JOURNAL (bimonthly)
- Overview of Japan's Export Controls
- Handbooks for Laws & Regulations
- Handbooks for Classification
- Parameter Sheets for Classification
- Index of Terms and Terminologies etc.



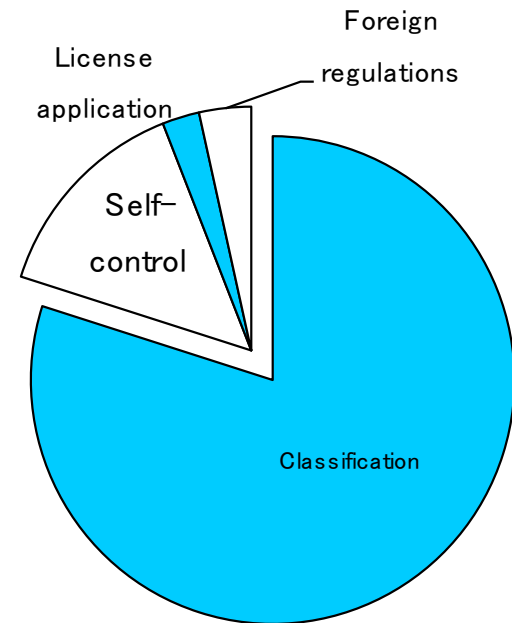
* Handbook, Guidance, Manuals, Parameter Sheets are fruits of Committees activities.



⑤ Consultation Service

- Provide advices to customers for consultation through interview and dialogue
- Details of consultation
 - **classification** of commodity / technology
 - establishment of **self-control system, ICP**
 - internal **audit**
 - etc.

Categorized proportion of Consultation



⑥ Classification Assistance Service

CISTEC Started the 2 types of **Commodity /Technology Classification Assistance Service** since 2012

(1) **General Service:**

Verify the classification done by customer and issue the Verification Certificate

(2) **Full Support Service:**

Instruct customer basics how to conduct classification and issue the Verification Certificate

⑦ Audit / Internal Control System Building Assistance Service

- (1) CISTEC started **Audit Assistance Service** since 2015
- (2) Also started **Internal Control System Building Assistance Service** since 2015

Through interview and dialogue with client, CISTEC finds and analyzes problems, and then provides advices and best solutions.

(3) University Membership Program

- Started from 2009
- 39 University Members as of July 2017
- Free supply of various basic Guidance
- Free Basic Seminars up to 5 persons
- Free Dispatch of Instructor for In-House
- Training (once a year)
- Free Consultant service upto 15 times a year
- Community site for university on CISTEC HP
and More...

(4) Export Control Experts Introduction

CISTEC provide recruitment information of experts on export controls since 2008

- Experts who retired and wish to still work with their rich knowledge/experience may register with CISTEC.
- Universities, Research Institutes and companies (SME) looking for export controls experts, may inquire CISTEC.
- CISTEC provides such recruitment information to all registered experts.
- Experts who have interest in the inquiry may directly contact and negotiate with inquirer.

(5) International Cooperation / Exchange

- Asian Export Control Seminar
Annually held in Tokyo Since 1993 (24 times)
- Assist METI's Industry Outreach Seminars in Asia
- Dispatching Speakers to various Seminars/Workshops
+
As the Committee's Activity,
- Dispatching "CISTEC Delegation" Mission
to U.S. every 2 year, to EU every 2 year, since 2002,
to Asia every year since 2016.

Thank you for your attention!

**Export Controls as one of the Most effective tools for
“World Peace and Security”**



CISTEC English Website

<http://www.cistec.or.jp/english/index.html>